



## GRUENINGER TRAVEL ADVANTAGES

### WHAT SETS GRUENINGER MUSIC TOURS APART

Grueninger Music Tours (GMT) is one of the nation's **oldest, largest and most experienced** music performance travel companies focusing on travel for elite high school ensembles. **65 years of experience** has solidified GMT as a **company of excellence**. A student music tour that is well crafted, educational, purposeful, and most of all, extraordinarily memorable just doesn't happen by itself. There are many details to take care of, and many problems that could easily arise. As **your travel partner**, GMT anticipates and handles EVERYTHING, so you are free to concentrate on your rehearsals and performance.

### GRUENINGER CARE AND WELLNESS PLEDGE

Grueninger Travel has always been committed to providing a positive and responsible travel experience. In this new era of COVID-19, additional procedures have been implemented to enhance hygiene protocols, comply with physical distancing requirements by relevant government authorities and give each and every guest peace of mind while traveling.

### GROUP FRIENDLY TERMS

Our Group and Individual **cancellation fees** do not begin until 90 days prior to departure. This gives everyone in your group the peace-of-mind to register, plan and fundraise, knowing their liability is at an absolute minimum for much of the pre-trip process. We also structure your **payment schedule** to best serve your community. Lower initial deposits allow your members to reserve a spot on your trip with little to no liability, while giving them the time to fundraise and budget for subsequent trip payments.

### OUR TRAVEL DIRECTORS ARE 24-7

Our expert Travel Directors will be with your group from the time you leave your school, until the time you return after a great trip. They'll be on the coach, at the hotel and at every activity and meal making sure that all goes as smoothly as possible. This will enable you to focus on the management of your group and enjoying the trip!

### DOOR-TO-DOOR TRANSPORTATION

While some of our competitor's packages include transportation on-site, all of our proposals include roundtrip deluxe motorcoach service FROM YOUR HOMETOWN, adhering to all D.O.T. regulations. All of our transportation vendors meet or exceed national safety standards.

## TRIP INSURANCE

**A Student Protection Plan** is purchased on behalf of all travelers and is included in the price of the tour. This policy provides limited coverage for medical expenses, loss due to delay, extended lodging and return airfare, per the policy.

**A Student Deluxe Protection Plan, with Cancel for any Reason Coverage** increases financial protection in the event a traveler needs to cancel their trip. All travelers are strongly encouraged to purchase this optional upgrade, which is available upon trip registration.

## SAFEGUARDED DEPOSITS

We understand how important your students are. Because of this, we safeguard your funds by being fully bonded and insured. We also carry the seal of approval from both the Student & Youth Travel Association (SYTA) and National Tour Association (NTA) and the American Bus Association (ABA).

## CUSTOMIZED REGISTRATION AND INFORMATION WEBSITE

Each of our groups receives their own customized registration and information website. Student and parents can visit your custom site, not only to register for the trip, but also to review the itinerary, payment schedule, terms and conditions and trip insurance options.

## ONLINE PAYMENT OPTION

Whether you prefer collecting payments internally, or would rather have your participants pay us directly via credit card or check, we have a safe and reliable processes to accommodate whatever is most convenient for you.

## FUNDRAISING PROGRAM

Everyone at Grueninger Music Tours understands that any youth group tour involves large amounts of money. To help in the process of raising funds for your trip, we created the **Trip-For-Two Fundraiser**.

*One participating high school raised over \$65,000 through this raffle program!*

## CUSTOMIZED ITINERARIES

At Grueninger, we have worked hard with our vendor partners to offer you the flexibility of customizing an itinerary for your group. If you love our quality sample itineraries, great! If you want other activities, meal plans or performance opportunities it would be our pleasure to build a custom itinerary that best reflects your vision of your trip!

## APPROPRIATE PRICING

We feel strongly that our group friendly prices are accurate and dependable. However, if you need to save a little or even if you have some extra room in your budget for add-ons, we can guide you with common-sense adjustments to meet your pricing goals.